





APM TERMINALS

Your Preferred Gateway to Jordan and Beyond

A model Private-Public Partnership

Jordanian Government report 2014



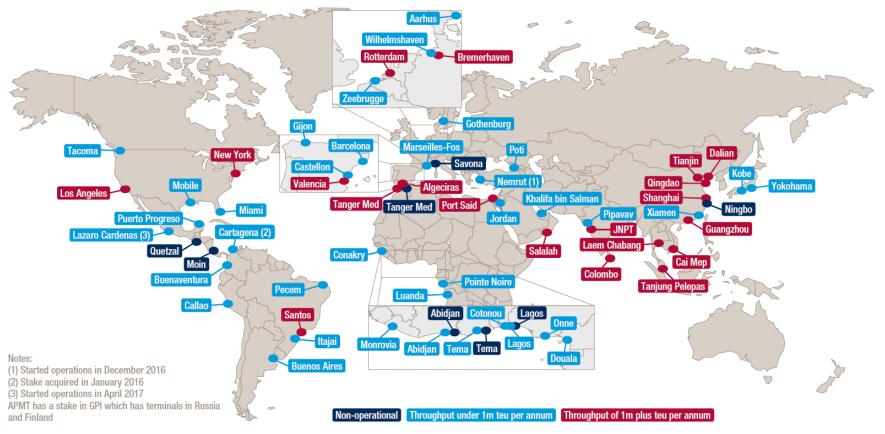


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APMT operates the Largest and Most Diversified Terminal Portfolio in the world 120 facilities, 72 Ports and Terminals in 58 countries -

ACT's performance is constantly benchmarked against all other APMT Ports and Terminals

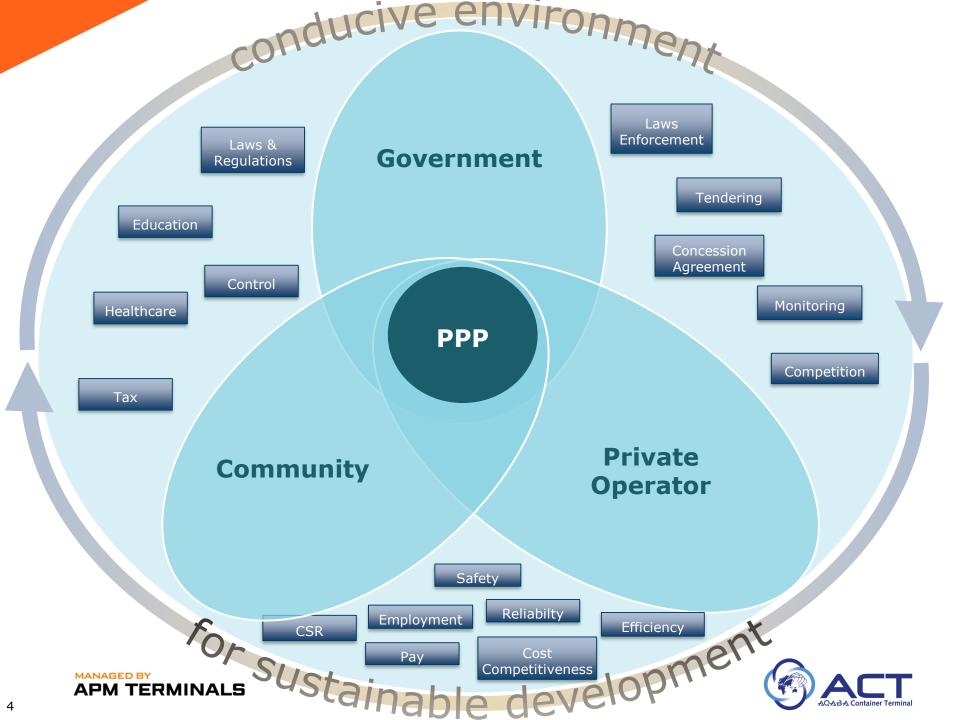
Figure 4.1.2 LOCATION OF APM TERMINALS OWNED/MANAGED TERMINAL OPERATIONS



Source: Drewry Maritime Research







A model Private-Public Partnership

Fendering:

International Consultants involved Transparent process 11 of the largest port operators invited APM Terminals won basis highest royalties, highest equity stake and most ambitious expansion plans

Reputation of Excellence:

ECO Port Label / ISO 14001:2015 2019 Lloyd's List Finalist Excellence in Port Management and Infrastructure Devlpt 2018 Lloyd's List Terminal Operator 2017 Transport Arabia Most Sustainable Port Development Award

Support to the Community:

- 18 programs over 3 years
- 18,609 man-hours
- 2700 participants
- >1.4 MUSD invested

Contribution to Gov. Budget: Investment > 350MUSD Royalties and taxes: approx. 30% of the revenue (approx. 45MUSD p.a for

approx. 140MUSD revenue, EXCL Dividends)

Safety:

- No Fatality 2015 APMT Global Safety Award Workplace award from Social
- Security

Concession Agreement:

International Consultants involved 25-year concession period Regulated tariffs, with clear adjustment mechanism

Monitoring:

Compliance audit, Performance audit, Monthly Reporting, Contractual and noncontractual KPI's

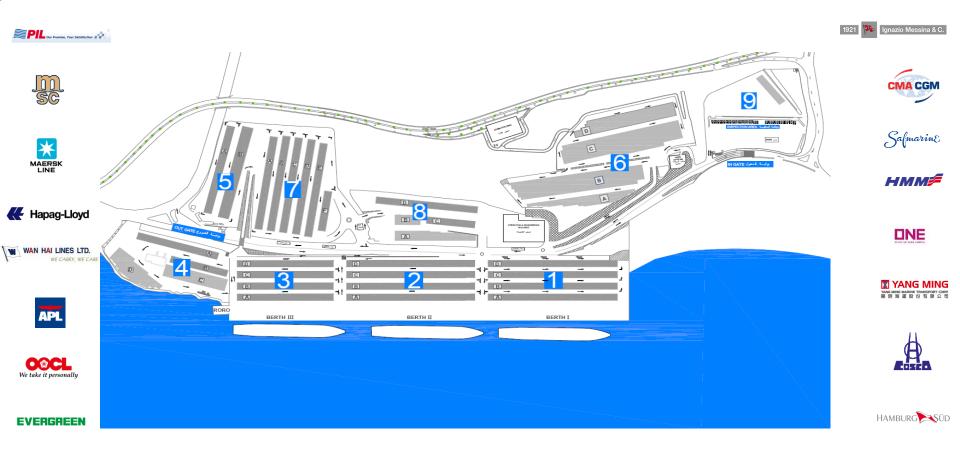
Contribution to Employment: Direct: 1050 employees

99.6% Jordanian nationals Average BC Salary: 2.5 times higher than national average Average GVA/Employee: 4.4 higher than average GDP/Worker



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The Container Terminal capacity quadrupled since 2004



Capability highlights	
Capacity	1.3 Million TEU
Capacity Quay Length	1,000 m
Area	500000 m2
Max Draft	15.0
STS Cranes	7

Modern efficient APMT operated terminal With state-of-the -art systems and equipment

Quay length was extending by 460m in 2013



operating at the highest global standards & investing in the future



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